

September 6, 2019




20 Ryan Ranch Rd. Ste. 200
Monterey, CA 93940
DiscountSchoolSupply.com

Paul Slovin
YMCA Shared Services Inc
316 Huntington Avenue
Boston, MA 02115

Hello,

Thank you for choosing Discount School Supply (DSS) as one of your primary sources for educational products and furniture. We are pleased to offer the following terms below for the YMCA Shared Services Inc. For future reference the main bill to account number is **36831352**.

Extra Savings: DSS would like to offer 20% off current catalog pricing which includes stock and drop ship items. In addition, DSS will offer **FREE** delivery with a minimum order of \$99 on stock items after discount*. Items which are pictured with a small truck  icon in our catalog will be charged a 15% shipping fee. Simply use the source code **YSS20** when placing orders.

- **Volume Discounts:** For quotes or information on New Center opening and Expansions, please contact the New Center Department at nco@discountschoolsupply.com.
- **Shop All Year:** This agreement is effective from September 5, 2019 through December 31, 2020. Terms for renewal will be reviewed on a yearly basis and will be subject to an agreement by both parties. The discount agreement may be terminated for any reason by either of the parties with a 30-day written notice.
- **Easy Billing:** Under the account mentioned above you have already qualified for Net 30 Billing terms. If you have questions relating to bill payments you can reach out to our accounting department at 800-482-5846 or actrec@discountschoolsupply.com.



Promotionally-priced items may be excluded from your standard contractual terms as mentioned above, and are subject to review for special pricing. Some specialty items may be excluded from discount. This offer is not valid with any other promotions or discounts.

DSS also reserves the right to change or terminate the discount source codes provided us to the YMCA Shared Services Inc. at any time if, in our sole discretion, it appears that the source codes are being misused. Misuse of the source codes includes, but is not limited to, use of the source code by non-YMCA Shared Services, Inc affiliates.

If you need immediate assistance with your account, please contact Your Sales Representative **Nancy Triggs** at 732-208-1550 or ntriggs@discountschoolsupply.com.

Please feel free to call me at 831-641-3010 with any questions or concerns. If I am not available, you may speak with my associate, Carrie Lindsey at 831-836-9515 ext. 5559.

On behalf of Discount School Supply, thank you again for your continued business.

kindest Regards,



Laurel Johnston
Vice President of National Accounts
Excelligence Learning Corp. | Discount School Supply
831-641-3010
831-333-3077 fax
ljohnston@discountschoolsupply.com

